



**BLCI International**



**// Coming together  
is a beginning.**

**Keeping together  
is progress.**

**Working together  
is success. //**

*Henry Ford*

# BOKS

## About BOKS International

BOKS International was founded in 2016, by UK top 55 accountancy firm TC Group, with a clearly stated ambition of reaching the top 20 global alliances in 2 years. Growing at an unprecedented rate, BOKS has already achieved the significant milestone of being considered within the global top 30 according to Accountancy Age.

BOKS' mission is to enable the world's leading professional firms to share their business experience and offer outstanding services within a fluid and entrepreneurial context. It is also to allow members 'global reach' without compromising their freedom or distinct character, and this is what makes BOKS so unusual and so attractive to members and clients. Supporting firm growth and development, BOKS is the global alliance of choice offering clients fast and effective access to quality-assured accounting and legal professionals across the globe.

**BLCI** is an independent member of BOKS International Limited, an international alliance of professionals' business advisors ([www.boks-international.com](http://www.boks-international.com)). **BLCI** is a separate and independent legal entity from BOKS International Limited and the other member firms of the BOKS alliance, and is solely responsible for the work it carries out and services it provides to its clients. BOKS International Limited and the other members of the BOKS alliance are not responsible and hold no liability for any acts or omissions of **BLCI** and **BLCI** has no liability for any acts or omissions of other members firm.



**BOKS**  
INTERNATIONAL

# BLCI

## About BLCI International

**BLCI** International is an Italian based Tax & Legal consulting firm, originated by the alliance of four Italian based consulting companies, with the purpose to address local and international clients in their tax, legal or business concerns, linking together a wide range of expertise.

The highly qualified members of **BLCI** are lawyers, business and tax advisors, auditors, certified public accountants, enrolled with professional public registers and bar associations in Italy, with a long-standing experience and strong expertise in domestic, Chinese and international business law, tax law, due diligence, mergers and acquisitions. **BLCI** International also assists its clients on the most tax-effective benefit schemes for employees, including top executives and expatriates, and on cross-border loan and secondment of personnel.

The business consultants of the Firm specifically focus on optimizing corporate resources and organizing the production processes.

**BLCI** International guarantees coordination among its professionals for the best management of joint projects, and provides the most appropriate services in a timely manner.

[reception@blci-network.com](mailto:reception@blci-network.com) - [www.blci-network.com](http://www.blci-network.com) - Ph: (+39) 0236509907 - F: (+39) 0287086130



# WHATWEDO

## Audit & Accounting

**BLCI** offers to its Italian and international clients a wide support on accounting, reporting and internal and statutory audit. Our accountants are highly-skilled and well-experienced in Italian Generally Accepted Accounting Principles, Generally Accepted Auditing Standards and international accounting Standards. **BLCI** ordinarily assist clients in preparing the annual budget, including the consolidated financial statements.

## Compliance

**BLCI's** team helps its Italian and international clients to meet tax compliance obligation according to both Italian and international tax law requirements. Some **BLCI's** professionals also provide clients with day-by-day tax assistance and advice, supporting administrative managers in their internal activities, also by timely updating on tax domestic and international law changes. In this context, the Firm also offers to its clients the possibility to second a dedicated member of the tax team. Professionals of **BLCI** (tax accountants and tax lawyers) offer their assistance during tax audits.

## Internationalization

**BLCI** supports the process of internationalization of its Italian and international clients. Some of **BLCI's** professionals have gained multi-year experience in different countries, and ordinarily support overseas companies also in China and UK, helping companies to address their cross-border and local compliance needs. **BLCI** is also expert partner in the process of incorporation and management of foreign companies in Italy and in providing assistance on corporate law and international trade matters. In this context, some professionals of **BLCI** usually tackle VAT issues, both in domestic and cross-border transactions, and some others support clients in the area of international trade law, transport law, import and export, and customs.

**BLCI** also advises on corporate matters such as setting up of holding structures and tax optimization of dividends, interests and royalties among group entities. **BLCI** provides professional assistance to international groups on transfer pricing policies

and assists clients in the negotiation and conclusion of Advance Pricing Agreements with the Italian Tax Authorities.

The firm handles complex tax litigation, involving transfer pricing, international and domestic tax matters, in the Italian Tax Courts, in the Italian Supreme Court, and in the European Tax Courts.

## Tax Planning and M&A

**BLCI's** Tax advisors and M&A experts are frequently involved in structuring complex domestic and cross-border mergers and acquisitions for both strategic and private equity investors, joint ventures, leveraged buyout and in other company reorganization's activities.

The Firm advises on the tax structuring of inbound and outbound investments, also by providing legal and tax opinion.

Some professionals of the Firm ordinarily focus on tax ruling, both at domestic and international level, in order to support the clients in their tax strategies.

The Firm advises on tax optimization of estate planning, transfers of businesses, lifetime asset transfers and ownership structures. Advice is also given upon the transfer of residence to or from Italy.

## Business consultancy

**BLCI's** business consultants focus on optimizing corporate resources and organizing the production processes. They provide assistance in operational and directional reporting, budgeting, forecasting and business plan.

The firm also offers specific process of reliability analysis services, internal control system evaluation, internal procedures drafting, and audit and control tools development.

Some consultants gained consolidated experiences in implementing internal procedures for risk analysis of trade receivables.

The firm deals with consulting and assistance in the field of extraordinary finance operations, and takes the customer in managing change, even in case of generational change.

The business consultants of **BLCI** also provide research, analysis, evaluation and negotiation of target companies to be acquired in the international market.

## Legal

**BLCI** usually assists clients in negotiating contracts or business agreements, focusing in particular in insurance, banking and corporate law.

The firm extends the range of services with civil, administrative, commercial, bankruptcy, and labour court representations, and with out-of-court assistance as well, with a specific expertise in insurance, banking and corporate law.

**BLCI** provides assistance in company setting up and capital increases.

The professionals of the firm usually deal with all the legal aspects of extraordinary corporate transactions such as transformations, mergers, spin-offs and winding up.

The firm also assists its clients in all the aspects related to the management of commercial relationships, as well as in the process of restructuring.

Some professionals of **BLCI** are expert on finding the most suitable solution for an efficient management of personal and family interests. Family planning and personal wealth management are specific skills of **BLCI**.



## WHATWEDO

Some IP specialists help clients to protect their IP portfolio and enforce their IP rights globally. They deal with rights (brands, copyrights, patents, product design, trade secrets and transactional IP) to be protected, enforced and exploited, and with reputations to be built and defended.

**BLCI** also provides judicial representation before the International Courts, and before foreign Courts, even in cases of cross-border litigation.

### Job Consulting and Payroll

**BLCI's** job consultants assist clients in fulfilling all requirements concerning the local payroll accounting. They also provide assistance concerning secondments, with the involvement of local teams in the various location abroad. Additionally, they provide assistance in disputes in social security or labour law matters, working closely with lawyers and other specialists.

**BLCI's** job consultants take care of employees and managers seconded abroad within the group (expatriates) in their comprehensive tax and social security matters. If requested, they also carry out administrative steps with national authorities.

## WHOWEARE



**Giovanni Francesco Cassano**

**Certified Public Accountant  
Labour Consultant**

gf.cassano@blci-network.com

Giovanni Francesco Cassano is an Italian Certified Public Accountant, admitted to the Association of Chartered Accountants of Milan, with a long professional experience in Employment law area and Human Resources Management. He has also a wide experience in SME's management and control. He is author of numerous articles and has been speaker in many seminars on labour law.



**Maurizio Di Salvo**

**Tax Lawyer, LL.M.  
Certified Public Accountant  
TEP**

maurizio.disalvo@blci-network.com

Maurizio Di Salvo is tax lawyer and CPA, admitted to the Association of Chartered Accountants of Milan. He usually deals with national and international taxation system and, marginally with commercial law. His areas of expertise mainly covers national and international tax disputes, and the assistance of natural persons (HNWI's), institutions and companies, including some multinationals, before the Tax Courts, the Supreme Court and the international Courts. He obtained a Master of Laws (LL.M.) in International Taxation from the University of Vienna (Wien Universität). Maurizio often speaks at tax conferences and lectures on international tax matters in Italy and abroad. He is author and co-author of several articles international tax law periodicals.



**Nicola Francione**

**Lawyer**

nicola.francione@blci-network.com

Nicola is an Italian lawyer, enrolled in the Bar of Rome. He's admitted before the Supreme Court and he has extensive judicial and extrajudicial experience on all civil, commercial, industrial, and real estate law. Specialized in Intellectual (IP) and Tech Law, he helps clients in protecting their brands, patents, models, design, and in developing the value of intangible assets. He also deals with innovation, R&D, setting up of start-up, transfer of rights and technologies. He is lecturer in many seminars author of many publications in legal matters.



**Angela Moliterni**

**Certified Public Accountant  
Business Consultant**

angela.moliterni@blci-network.com

Angela Moliterni has gained a strong experience in the role of Controller Manager and CFO in leading industries, dealing with Management Control, Business Planning, Budgeting, Corporate Transaction, and Cash Flow Monitoring. She focuses on Internal company training on budget, industrial accountancy and management control models. She is enrolled in the Association of Chartered Accountants of Milan. She is listed in Milan Court as Expert ("CTU"), for both the civil and criminal section: she usually acts as expert witness in forensic accounting for private clients, in domestic and banking litigation, company evaluations, and restructuring. She is listed as Liquidator in the Court of Milan.



**Marco Snaidero**

**Certified Public Accountant ACA  
Business Consultant**

marco.snaidero@blci-network.com

Marco Snaidero is an Italian Certified Public Accountant and Italian auditor. He's enrolled in Association of Chartered Accountants of Udine. Since 2016, he is also member of the London public register of CPA. He gained experience in various areas of business consulting, such as company restructuring and tax planning.



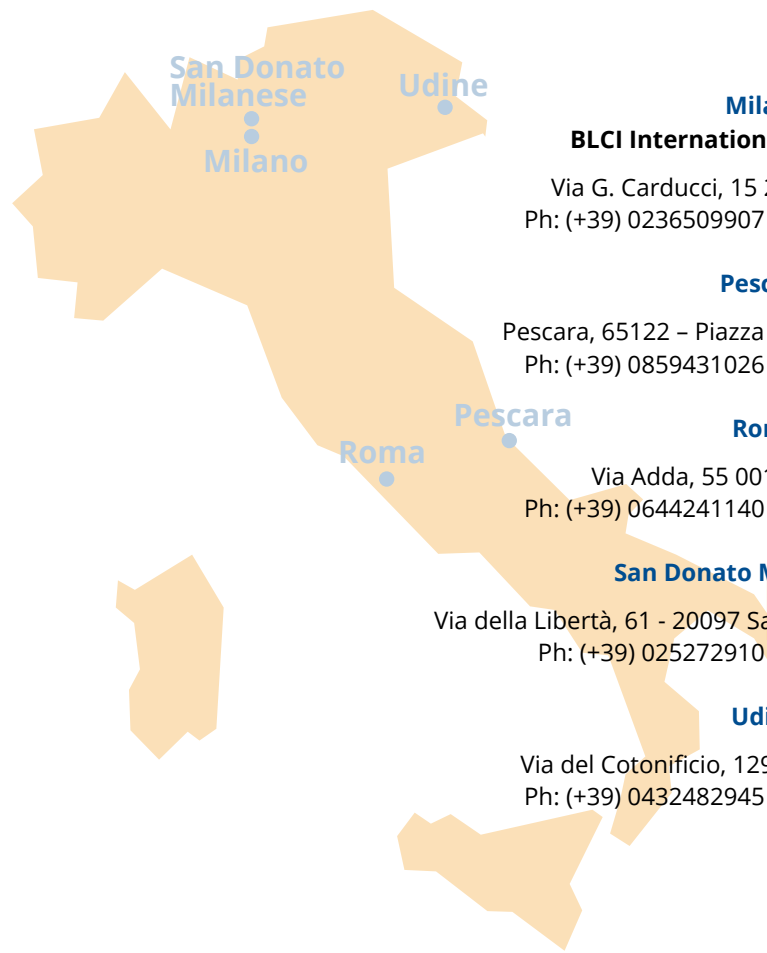
**Marta Snaidero**

**Certified Public Accountant  
Tax Consultant**

marta.snaidero@blci-network.com

Marta Snaidero is an Italian Certified Public Accountant specialized in Chinese and International tax law. She has been living in China since 2012 and her main expertise is to assist international corporations on tax and accounting issues in China. During her studies she attended an exchange program at the "Indian Institute of Planning and Management" in New Delhi. She is author of several articles and books on international tax law with a main focus on Asian countries.

# WHERE WE ARE



## Milano

### **BLCI International (headquarter)**

Via G. Carducci, 15 20123 Milano - Italy  
Ph: (+39) 0236509907 - F: (+39) 0287086130

## Pescara

Pescara, 65122 – Piazza della Rinascita 18 - Italy  
Ph: (+39) 0859431026 - F: (+39) 0854429332

## Roma

Via Adda, 55 00198 Roma - Italy  
Ph: (+39) 0644241140 - F: (+39) 0644117717

## San Donato Milanese (MI)

Via della Libertà, 61 - 20097 San Donato Milanese (Mi) - Italy  
Ph: (+39) 025272910 - F: (+39) 025274545

## Udine

Via del Cotonificio, 129/B 33100 Udine - Italy  
Ph: (+39) 0432482945 - F: (+39) 0432482946

[www.blici-network.com](http://www.blici-network.com)







[www.bci-network.com](http://www.bci-network.com)